



Concrete Pumping Risk Management Solutions

Experience the Difference.



Risk Solutions

We don't just offer concrete pumping insurance coverage. We offer a new way of thinking about your risk.

BENEFITS

- Reduce risk
- Increase profitability
- Modify behavior
- Improve CSA scores
- Remain compliant
- Continuously train and document

EXCLUSIVE NBIS RISK SOLUTIONS

- Online Driver Training
- Telematics (Driver Insight)
- Online Safety & Health
- CSA Toolbox
- Contract Management
- Digital Learning
- Risk Management Support System
- FalconEye

CONCRETE PUMPING COVERAGES

- General Liability
- Property/Inland Marine
- Commercial Auto
- Excess/Umbrella
- Workers' Compensation
- Motor Truck Cargo
- Warehouse
- Rigger's Liability

COVERAGE HIGHLIGHTS

- General liability coverage addressing unique concrete pumping exposures
- Custom concrete pump operator liability
- Multiple retention options – deductible or self-insured retention (SIR)
- Financial incentives for using NBIS preferred contract language

Risk Management Support System

The final word in proactively managing risk.

The RMSS is a comprehensive assortment of tools that policyholders can use to drive proactive steps to manage risk more effectively, reduce future insurance costs, and run a more profitable business.

BENEFITS

- Understand contractual risk transfer
- Understand responsibilities and requirements delineation
- Learn about regulations and compliance
- Easy claim reporting
- Comprehensive case studies
- Procedures and presentations to support your risk department

RMSS HIGHLIGHTS

- Subcontractor Review Manual
- OSHA Regulation Compendium
- Customizable Employee Safety Handbook
- Targeted Safety Training
- ASME B30.27 industry standards of care
- Training documents and presentations

Contract Management

Effectively optimizing risk-transfer potential.

BENEFITS

- Optimize risk-transfer potential
- Assess enforceability
- Mitigate losses
- Protect against rising insurance costs
- Protect company assets

KEY PROVISIONS

- Indemnification clause
- Insurance provision
- Operation of equipment provision
- ASME B30.27 responsibilities
- Conditions – ground, power line
- No reliance on load-measuring devices

NBIS FalconEye Camera Discount Program

Exclusive access to FalconEye cameras at a significant discount.



WHY DASH CAMS?

The use of dash cams is continuously increasing, especially among fleets—and for good reason. Not only can dash cams give insight into what actually occurred during a critical safety event, but they can also enhance driver-coaching programs and improve fleet safety.

Installing dash cams in your fleet is a clear sign that you're serious about fleet safety. Dash cams also provide five specific benefits:

1. Help reduce false claims
2. Incentivize safe drivers
3. Improve driver training
4. Speed up insurance claims
5. Protect drivers



Driver Insights

A Proven Telematics Solution for NBIS Policyholders

TELEMATICS - TRIED AND TRUE

NBIS Driver Insights, powered by Octo, is one of the most dominant telematics solutions on the market today. It's now available to NBIS policyholders at a discounted cost.

- Know where your vehicles are at all times, from anywhere
- Serve customers better with accurate and intelligent logistics
- Improve driver safety and prevent accidents using contextual driving behavior data

A powerful, intuitive fleet-management dashboard

NBIS Driver Insights' interactive fleet-management console provides vehicle and driver behavior data at the individual, fleet segment, or entire fleet level. The console helps locate vehicles, monitor performance, and support drivers using real-time location, usage, and vehicle health data. The fleet management console also helps:

- Manage vehicles, costs, and maintenance
- Improve driver behavior
- Provide roadside, emergency, and crash support to drivers

Online Driver Training

**We don't just believe in training.
We invest in it.**

BENEFITS

- Available 24/7
- Courses take 15 minutes to complete
- System provides full tracking and reporting which will allow you to protect your company and show that you have continued to train your employees.
- Trains your employees to be aware of the hazards associated with their vehicle
- Customized to the type of vehicle your employees will drive

COURSES

- Stopping Distance
- Changing Lanes
- Backing
- Distracted Driving
- Introduction to CSA

Online Safety & Health Training

Culture-shaping safety training.

BENEFITS

- Train anytime, anywhere
- Unique login
- Track completion and success rates
- Assign courses based on importance
- Customize training

COURSES

- Silica Safety
- HazComm
- ELD Basics
- Cargo Secureme
- Fall Protection
- Forklift Safety
- Safe Lifting in Construction Environments
- Lock Out/Tag Out
- And much more.

Get Ready for CSA Reform with NBIS

A Proactive Partnership

NBIS has partnered with SambaSafety, a leading provider of driver risk-management software, so NBIS policyholders can understand and view their new Safety Culture Score. Policyholders will even be able to compare their CSA and IRT scores to understand how they differ—and what can be done to improve.

The new Item Response Theory (IRT) methodology changes almost everything you know about CSA. NBIS policyholders can prepare with their **COMPLIMENTARY** IRT Scorecard Preview.

Benefits

- **True Transparency:** Since the balancing of scores is very different, it is critical to know how your company scores in the new system so as to not risk being given a Conditional Rating, or worse – Out of Service.
- **Comprehensive Understanding:** Almost everything you know about CSA—severity weights, time weights, BASIC Measures and Safety Event Groups—are out the window. NBIS and SambaSafety can help you understand what's important.
- **Complimentary Access:** We give you complimentary access to your Safety Culture Score under the IRT Model.
- **Recommendations:** We help you understand the improvements your company needs to make and implement.
- **Preferred Pricing:** Preferred pricing on SambaSafety's robust suite of monitoring solutions.

Preferred Pricing on SambaSafety Driver Risk Management

The Challenge

DRIVER COSTS ARE ON THE RISE

Employees who drive are costing organizations resources, time and money. Traditionally organizations have manually tracked driver behavior with infrequent use of static driving records. Too often, this left organizations without adequate visibility into which drivers were at risk resulting in escalating costs and liability concerns.

The Solution

360 DEGREE VIEW OF THE DRIVER TO REDUCE RISK

SambaSafety aggregates driver data into a single platform and provides a propriety driver scoring system to help protect the organization's reputation, lower risk and improve the bottom line. Driver Risk Management continuously monitors for negative changes, alerts an organization of negative activity, automates risk analysis and presents a propriety Driver Risk Score in an easy to use Driver Dashboard. Now in real-time, an organization will know who the high, medium, and low-risk drivers are with a single platform.

IMPROVE DRIVER BEHAVIOR

Continuous Driver Risk Management changes the behavior of an organization's drivers. This leads to a lowered number of citations and incidents, all leading indicators of risky driving behavior. Protect your organization's assets, brand and reputation by knowing who's really behind the wheel.





PROGRAM MANAGER

Kyle Rask

(206) 423 - 2782

krask@nbis.com

ATLANTA - Headquarters

2859 Paces Ferry Rd SE
Suite 800, Overlook III
Atlanta, GA 30339

Email: contactus@NBIS.com

Tel: (866) 668.NBIS (6247)

BALTIMORE

8221 Ritchie Highway, Suite 302
Pasadena, Maryland 21122

Phone: (410) 863.4894

Fax: (410) 863.4927

Toll-Free: +1(877) 860.RMSS

NBIS.COM
